

Maximize Sales Platform Integration Through PositiveEdge's CRM for Sales Automation Solutions

As the sales automation applications market evolves, new capabilities must be introduced to existing products to allow sales teams to close more deals, faster.

PositiveEdge enables sales departments and organizations to maximize sales platform integration by turning it into an all-in-one platform so they can focus on more contextual insights and empower sales employee collaboration. Our solutions help increase productivity, gather insights, streamline cycles, and reduce costs

PositiveEdge's preferred CRM for Sales Automation platforms include:



KEY FEATURES



Increase revenue by giving your entire sales organization access to the right information at the right time



Optimize sales performance by enabling data management, system integration, business intelligence, and Salesforce collaboration



Manage the sales funnel from prospect to customer, and track opportunities and leads



Enable collaboration with peers and leverage any connection within the company to move the opportunity to the next stage

BENEFITS



Real-time collaboration via an interactive platform



Sales analytics to help you work smarter



Sentiment analysis to know what your customers truly want

Close more deals with less effort and greater efficiency with PositiveEdge's CRM for Sales Automation solutions!

ABOUT POSITIVEEDGE SOLUTIONS

PositiveEdge Solutions helps customers design, develop and deploy software solutions for critical customer-facing business challenges. With our unparalleled commitment to customer and project success, along with our comprehensive knowledge of Microsoft technologies and broad industry experience and methodologies, we extend the capabilities of core business platforms to create a commercial advantage for our customers. By leveraging our unique onshore/offshore delivery model, our consultants work around the clock to provide solutions quickly and cost effectively, which add measurable value to your business.



USA

39899 Balentine Drive, Suite 300,
Newark CA 94560
Phone: 510-315-0061
Fax: 510-315-0061

UAE

PO Box 500013, 203,
EIB Building #5
Dubai Internet City, Dubai, UAE
Phone: +971 4 4469713
Fax: +971 4 4469703

BANGALORE

#597, Maple, 15th Cross Ring Road,
J P Nagar 6th Phase, Bangalore-560078
Phone: +91 80 65707240
+91 80 65791228

Or email us at
info@positiveedge.net